

Risk Mitigation Services Offered:	PVBUYER	COMP SR	COMP CA	COMP DL
Project RFP	√	√	√	0
Pricing RFQ	√	√	√	0
Reverse Auction	√	0	0	0
Contract Negotiation/Management	√	0	√	0
Supplier Technical Due Diligence	√	√	√	0
Supplier Financial Due Diligence	√	0	√	0
Product Evaluation	√	√	√	0
Engineering Review & Sign Off	√	0	0	0
Purchase Order	√	√	√	0
Standby LCs with Bank of China to protect Client's down payments	√	0	0	0
Documentary LCs	√	0	0	0
POA to confirm delivery to trigger payments on LCs	√	0	0	0
Transaction Management	√	0	√	0
Production Scheduling/Expediting	√	0	0	0
Production Quality Monitoring	√	√	√	√
3 rd Party Product Quality Inspection	√	√	√	√
Supply Chain Consulting	√	0	√	0
Shipping/Logistics	√	0	0	0
Customs Clearance	√	0	0	0
Staging & Warehousing	√	0	0	0
Truck Delivery to jobsite	√	0	0	0
Warranty Management	√	0	0	0
Supply of replacement modules and parts for the life of the project.	√	0	0	0
PV Procurement Services Offered:	PVBUYER	COMP SR	COMP CA	COMP DL
Modules	√	√	√	0
Inverters	√	0	√	0
Mounting: Roof, Ground, Tracker	√	0	0	0
Combiners/Cabling	√	0	0	0
Transformers/Switchgear	√	0	0	0
Energy Storage System	√	0	0	0
Monitoring	√	0	0	0